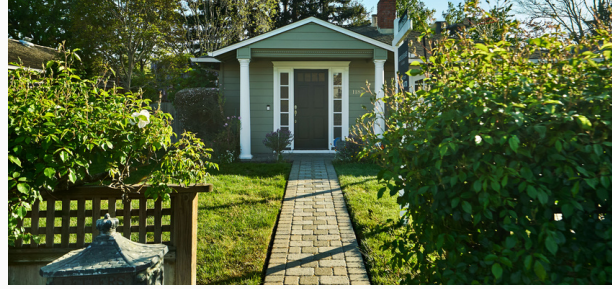


REAL ESTATE MARKET UPDATE

Central and Downtown
Menlo Park |
Q1 2023



Dear Neighbor,

We are a highly successful local family team that has lived in and around Menlo Park for nearly 20 years and the longest-tenured Sotheby's International Realty (SIR) agents on the Peninsula. Candidly (without reservation), we are why there is a SIR presence in the Mid-Peninsula today.

With decades of luxury real estate and residential development experience and the breadth of SIR, we formed Sharif and Associates. Locally, Sharif and Associates sold the first \$100m home in US history, the highest-priced home in San Mateo County* (Woodside), and the highest-priced home in Santa Clara County*. In the past three years, we have sold more land in the Bay Area than any other agent or team has in 20+ years.

Our mission is to build on our success for generations, which is only achievable with excellent client care, a sterling reputation, and a knack for finding buyers around the corner or the globe.

You'll like our white glove service, and you will love the results from our global reach.

Contact Sharif & Associates

Claire Sharif - 650.223.3658 | DRE# 02150283

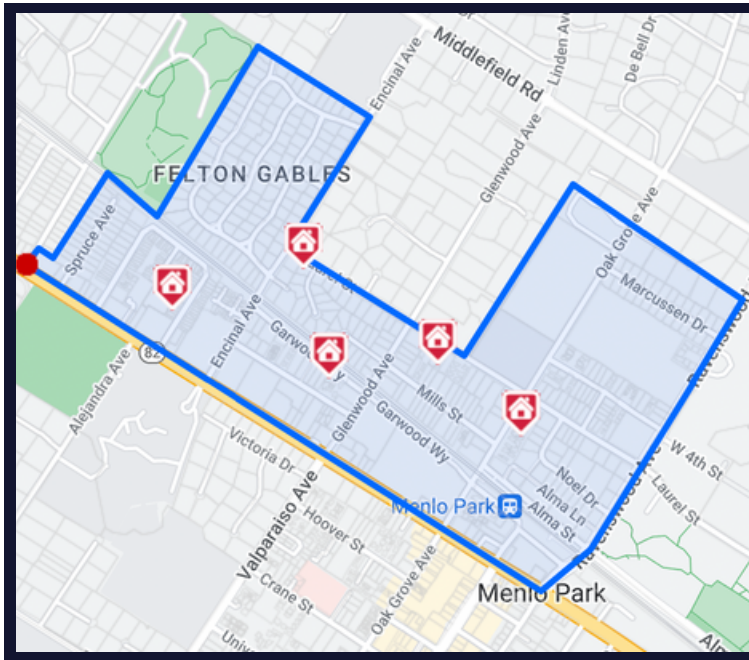
Sotheby's
INTERNATIONAL REALTY

Quarter 1 | 2023

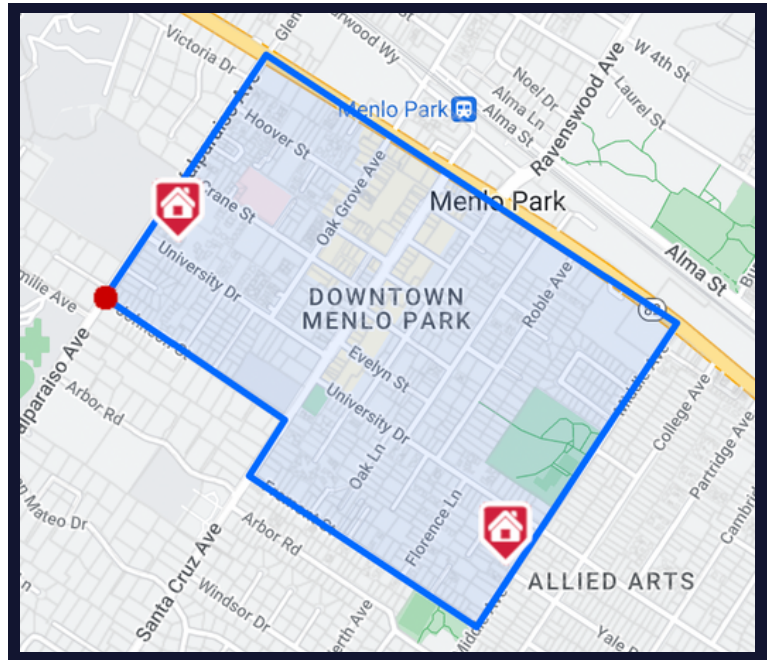
CENTRAL MENLO PARK**Sotheby's**

INTERNATIONAL REALTY

Site Address	Bedrooms	Baths	Building Size	Lot Size (SqFt)	Purchase Price	Property Type	Purchase Date	Days on Market
445 Oak Grove Avenue, #14	3	2 0	1,286	1,286	\$1,400,000	Res. Condominium	2023-03-06	16
1319 Laurel Street	3	2 0	1,267	8,323 Lot SqFt	\$1,950,000	Res. Townhouse	2023-03-28	10
1423 Garwood Way	4	3 1	2,050	4,416 Lot SqFt	\$2,050,000	Res. Single Family	2023-03-31	18
137 Stone Pine Lane	3	2 1	2,495	1,898 Lot SqFt	\$2,685,000	Res. Single Family	2023-02-03	50
1555 Laurel Place	3	3 0	2,570	11,440 Lot SqFt	\$3,780,000	Res. Single Family	2023-03-28	8



Central Menlo Park



Downtown Menlo Park

DOWNTOWN MENLO PARK

Site Address	Bedrooms	Baths	Building Size	Lot Size (SqFt)	Purchase Price	Property Type	Purchase Date	Days on Market
1330 University Drive, #41	2	2 0	1,850	1,850	\$1,725,000	Res. Condominium	2023-02-26	191
960 Middle Avenue	3	2 1	1,626	3,293 Lot SqFt	\$2,600,000	Res. Single Family	2023-02-09	28

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Sharif & Associates

Sotheby's International Realty

Silicon Valley Specialist. Top 500 agents in the US by volume (Real Trends 2022)